

## Military Direct Mortgage VA Loan Specialist Job Description

Military Direct Mortgage is dedicated to serving those who served. As the Consumer Direct division of Norcom Mortgage, a “Top Place to Work” mortgage banker helping customers obtain the American Dream for over 25 years, we have the tools and experience to help you become successful, and what better purpose than serving our Military. We realize that to be successful, many key components of the business must be utilized and perfected in harmony to create a diverse and productive platform. Below is a sample of what makes us great and you successful!

1. Prospects – No business is successful without Prospects. Is your office humming with leads like ours?
2. Pay – Does your comp plan empower you to work hard and be rewarded generously for it? Does it provide for increases as you grow with the organization?
3. Product – Do you have the full capabilities of mortgage products (VA, FHA, Conv, USDA, Jumbo, etc.) out there? Do you sell direct to the agencies? Are you restricted by internal overlays that lose customers? Come find out how Military Direct Mortgage Loan Officers are busy making deals others won't.
4. Price – Are you competitive in this market or do your customers mysteriously disappear after your first call? Does your company frequently compare and adjust pricing? Are your fees too high?
5. Process – Are your loans consistently closing on time? Does it seem like your loans frequently get delayed in Operations? Do you have top-notch point of sale and lead management systems at your disposal? Do you get the training you need? Come fund loans with Military Direct Mortgage and find out why our process simply works.
6. People – Is your place of work a second family? Our community involvement, family-oriented business environment, client dedication, and integrity have earned us the reputation of a trusted partner and a great place to work. Come join the Military Direct Mortgage family!
7. Plan – Does it seem like there is no plan where you work or that plans are always changing? Learn about our Mission and how our careful planning developed a small lender into a mortgage banker while promoting our corporate values of Commitment, Respect, Excellence, Service and Teamwork!
8. Purpose – Thinking about your purpose as a Loan Officer? At Military Direct Mortgage, it is our honor to help our Veterans and active-duty military members and their families obtain a VA home loan, and make home ownership dreams become a reality. Come join our Purpose!

There are so many other benefits to joining our team from our Sales-centric focus, SAFE licensing assistance, personal websites, and full health benefits. If you are satisfied with mediocre results this is not the place for you. Our Job Requirements are simple:

1. Do you have experience and a successful track record of converting Consumer Direct leads?
2. Do you have discipline and drive and would like to take your business to the next level?
3. Are you open to constant improvement and learning?
4. Do you love helping customers achieve the American Dream?

If these apply to you, stop what you are doing and get in touch.

Please send your resume to:

[careers@militarydirectmortgage.com](mailto:careers@militarydirectmortgage.com)

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